

**Anthony Long, FACHE, FACCA, CAMMA, MBA**  
**Partner**

Anthony is a Principal and Partner with Pinnacle Healthcare Consulting. He leads the Strategic, Operational and Supply Chain Consulting Division. In this role he has assisted multiple organizations with strategy and business plan development, system and practice representation, and provider alignment initiatives.

In addition to strategic and alignment initiatives spanning employment to professional service agreements to gainsharing and clinical co-management agreements, Anthony specializes in cost savings initiatives involving supply chain management efforts across physician preference items.

Anthony has gained over 25 years of consulting and senior leadership experience. Previously, he served as Director, Healthcare Strategy with Navigant Consulting and led the Cardiovascular Consulting Division. He also served as an Executive Vice-President of Paragon Health, significantly growing the company's service line and supply chain services and revenue prior to the firm being acquired by Navigant. In this role, he led and managed numerous hospital-physician and practice-to-practice alignments, supply chain savings initiatives, along with several strategic service line planning efforts for large health systems and hospitals.

Prior to consulting, Anthony served as the President of a freestanding heart hospital, led a management services agreement between two competing hospitals, and also developed and guided a six-hospital health alliance.

Anthony is a frequent speaker, author and contributor on topics including hospital-physician employment and integration/alignment strategies, co-management, management service agreements, professional service agreements, gainsharing, value based services, supply chain initiatives, service line development and ambulatory design and implementation.

**Professional Designations and Affiliations:**

- Fellow American College of Healthcare Executives
- Fellow and Past President, American College of Cardiovascular Administrators
- Certified Healthcare Executive, American Academy of Medical Administrators
- Member, Society for Healthcare Strategy and Market Development

**Education:**

- MBA with emphasis in Health Administration
- BS in Business Administration with dual major in Psychology