

Top Workplaces Create Outstanding Results

THE SEARCH FOR A BETTER COLLECTIONS PARTNER

Frustration was growing for Shawn Taylor, Practice Administrator for Argires Marotti. Without any warning, the local collection agency he had used for years was purchased by a larger, national group and Taylor didn't like where the relationship, or his monthly returns, were heading.

According to Taylor, "we rarely saw any returns from the accounts we sent to our previous agency. Monthly reports and account updates were non-existent. It seemed that we always had to reach out to try and get updated account information". He knew a change was needed and immediately began looking for a better collections partner for the practice.



"I saw Choice Recovery at our annual neurosurgical conference, NERVES, and decided to see them because we were having a variety of collection issues. I also read an on-line article about them and saw an email thread from other NERVES members who said Choice Recovery had helped solve their collection problems. It was important and reassuring to hear from my peers about their positive experience with Choice Recovery. I wanted to see if they could help us, too." Taylor said.

Changing Lives, One Person at a Time

In addition to the positive feedback he received from other Choice Recovery clients, Taylor was impressed by Choice Recovery's [re]start program. [re]start was created to find jobs for patients who are out of work. It provides a way to help people get back on their feet, offering assistance with resume building, on-line job searches, interview coaching and other resources available for securing employment opportunities.

The Numbers Don't Lie

According to Billing Specialist, Julie Allegretti, "The transition to Choice Recovery was seamless. We have seen a definite increase in our monthly account recoveries, all communication issues have been resolved, and the ease of access to view our accounts on-line has been very helpful."

Top Workplace = Outstanding Results

What contributes to Choice Recovery's phenomenal success? Owner and founder, Chad Silverstein, has created a physical environment for his team that is unlike anything that might be expected for a collection agency. You won't walk in and see row after row of people with headsets on. Instead, you see an environment that has floor-to-ceiling windows with dozens of Top Workplace awards on the walls that encourage a spirit of teamwork and camaraderie. Like every client they serve, Shawn Taylor and Argires Marotti have experienced the tangible benefits Choice Recovery delivers each and every month in the form of higher collection returns.



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Julie Allegretti,
Billing Specialist-CPC

"The accessibility Choice Recovery provides to access our accounts on-line instantly is more transparent than any other company we have worked with. I don't think we could have asked for a better company to help us take care of this."

Shawn Taylor,
Practice Administrator

About Argires Marotti Neurosurgical Associates Of Lancaster

Argires Marotti's 5 neurosurgeons have a combined 30 years of serving the neurosurgical needs of the greater Lancaster, PA area.

About Choice Recovery

Based in Columbus, Ohio and licensed nationwide, since 1997 Choice Recovery has secured over \$300M in delinquent account returns.